

	Technical Evaluation Criteria	Eskom Real Estate
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Title: **Technical Evaluation Criteria for
ERE Supply and delivery of
security commodities**

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1. Introduction

This document contains the technical evaluation criteria for supply and delivery of security commodities for Megawatt Park (MWP), Eskom Academy of Learning (EAL) and Eskom Research & Innovation Centre (ERIC).

1.1.1 Purpose

The purpose of this document is to define the technical evaluation criteria for the supply and delivery of security commodities requests contract for ERE security operations (EAL, MWP & ERIC).

1.1.2 Applicability

This document shall apply to Eskom Real Estate Corporate sites as mentioned above.

1.1.3 Effective date

Not applicable.

1.2 Normative/Informative References

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

1.2.1 Normative

- [1] 240-48929482: Tender Technical Evaluation Procedure
- [2] Scope of work for the Supply and delivery of security commodities
- [3] 240 -58449970. All goods and items supplied must be in line with Eskom' Uniform, Equipment and Accessories for Eskom Security Personnel Standard.
- [4] 240-170000098: Security Public Address Systems for Substations and Telecoms High Sites

1.2.2 Informative

Not Applicable

1.3 Definitions

Definition	Explanation
Tenderer or Bidder	Refers to person/company that will be involved in an open or closed competitive request for quotations/prices against a clearly defined scope/specification.

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1.4 Abbreviations

Abbreviation	Explanation
ERE	Eskom Real Estate
MWP	Megawatt Park
EAL	Eskom Academy of Learning
ERIC	Eskom Research and Innovation Centre
PSIRA	Private Security Industry Regulator Authority
TET	Technical Evaluation Team

1.5 Roles and Responsibilities

This shall follow this document, 240-48929482: Tender Technical Evaluation Procedure.

1.6 Process for Monitoring

Not applicable.

1.7 Related/Supporting Documents

Not applicable.

2. Technical Evaluation Criteria

2.1 General

- The assessments are performed to assess the tenderer's capability to enter a contract with Eskom with respect to a specific product or service and meet Eskom's requirements.
- This report and any actions that are listed or recommended because of the assessments are by no means a confirmation or guarantee that any contract will be entered into by Eskom.
- Any actions undertaken by the tenderer because of this report is for the tenderer's account. Any liability for the said actions undertaken by the tenderer is not transferrable to Eskom in any way.
- The assessment team has no authority or responsibility in the decision taken by Eskom with respect to contracting for a product or service.
- Any statements, intentions and/or actions expressed by the assessment team during the assessment and after the assessment should not be interpreted as the awarding of a contract and does not constitute any liability to Eskom with regards to contract placement or post-contract performance guarantees.
- Tenderer's that do not achieve the minimum threshold for each of the sub-categories will not be evaluated further.

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2.2 Mandatory Criteria Evaluation

This evaluation exercise is performed by the Eskom evaluating representatives. This part of the technical evaluation starts when submissions are opened for the first time. The Eskom evaluating representatives will peruse the tender submissions to ensure that the Mandatory criteria are met. Submissions that receive a “No” on any of the Mandatory criteria will not be able to proceed to the next stage and therefore will fail the technical evaluation.

2.2.1 Mandatory Requirements

This is the assessment of compliance with the minimum Mandatory Requirements as detailed in the table below. No points or score will be allocated in criteria. Non-compliance with any of these Administrative Requirements will result in disqualification.

DESCRIPTION	Verification Method	COMPLIANT	NON-COMPLIANT
1. Product Compliance Certificate: SABS/ISO - For distributors and suppliers should submit a letter of Conformity/ COC from the manufacture declaring that the product complies to (South African National Standards) SANS Spec.	Certified Copy		
2. Company registered with PSIRA as a security service provider - Chapter 3, Section 20, Par 1(a) & Section 25 - PSIRA Registration Number	Certified Copy		
3. Product Compliance Certificate: Independent Communications Authority of South Africa (ICASA)	Certified Copy		

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Table 1: Mandatory Requirements

Note: All documents must be clear and readable as this will lead to disqualification.

Note: Certification of documents/certificates to be done within 3 months prior to tender closing date.

2.2.2 Technical Evaluation

Only tenderers that comply with the indicated Mandatory Administrative Requirements will be considered for the Technical/Functional Evaluation Stage.

The Technical/Functional Evaluation criteria for this bid is indicated in table below including the scoring system and weight allocation that will be used for the evaluation of the tenderer. The tender/bidder must meet the technical evaluation requirements and attain 70 % threshold to be considered for further evaluation.

3. Criterion

ITEM	KPA	KPI	DESCRIPTION	WEIGHT	Supplier Score	Comments
1	Company Location	Proof of footprint in the province (Gauteng) where the service(s) are to be rendered.	Proof of business physical address: - Not less than three months valid: Lease agreement or - Title deed and - Municipal statement	15%		

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		Does the company have a valid address for office in the region to ensure capability of management/ supervision?	The office(s) must be within 120 kilometres in the area(s) for which the service is procured	10%		
			Location outside the province where the services are to be rendered	5%		
			No submission for proof of footprint	0%		
2	Company Experience	Proof of references for similar services rendered	2 contactable reference letters or more for current contracts (not older than 12 months)	15%		
			1 contactable reference letter for current contract (not older than 12 months)	5%		
			2 letters for current contracts that are 13 months and older	10%		
			No submission	0%		
3	regulatory compliance		Resource available to this project: 2 or more Matric certificate	10%		

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4	and resource availability	- Valid up-to-date permits and clean compliance record. - Training, skills, experience and qualifications - Matric Certificates for personnel employed. - Company director's PSIRA certificate	2 or more above CVs of Resource available with skills/experience in supply, and delivery of similar service	5%		
			Company Director's PSIRA certificate: Valid at the time of tender	5%		
			No Submission	0%		
	Project execution Approach & Methodology and Product information overview	Submission of a comprehensive report for the supply and delivery of security commodities.	Supply and delivery of security commodities. Lead time is critical for the final delivery of an order. Lead time: 1-21 working days	20%		
		Submission of a detailed Product overview (i.e., product type, specification, Model, product image etc).	No Submission	0%		
Total for KPA				100%		

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Any tenderer who does not meet the 70 % threshold will be disqualified

3.1 Scoring Methodology

Each item will be assigned a score by the Eskom technical evaluation team based the tenderer response/demonstrated functionality and cross-checked with the supporting documents provided (where applicable).

3.2 Warranties/ Obligations

- 1) Service provider delivering on time and security commodities must meet specified quality standards and regulatory requirements.
- 2) All equipment in the BOQ must be included in the warranty, including the batteries of the base radio system.
- 3). Any work performed should provide a warranty of at least
 - 24 months for installed and/or supplied equipment

4. Acceptance

This document has been seen and accepted by:

Full Name and Surname	Designation
Pat Skosana	Senior Manager ERE
Samaria Mabona	Middle Manager ERE Security
Charmaine Mokoena	Security Manager MWP
Thabo Pitso	Security Manager EAL
Celumusa Zulu	Security Manager ERIC

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5. Revisions

Date	Rev.	Compiler	Remarks
March 2026	1	Thabo Pitso	Technical Evaluation for ERE Security

6. Development Team

The following people were involved in the development of this document:

- Thabo Pitso, Security Manager ERE
- Samaria Mabona, Middle Manager ERE

7. Acknowledgements

N/A

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